



Because Your Data Matters



# TJC Group and You

Our Why



**TJC aim to provide elegant SAP archiving and ILM solutions on cross-industry issues, especially where legal, IT, tax, ILM & audit are merged. It may not look fun to many, but we love this.**

Our driving passion is not only what we do, it's how good we get at doing it. Some of our customers lead their markets brewing beers; others design smartphones; while some build trucks, provide packaging solutions, and even produce films.

We focus on working out our solutions to help you get where you have to go seamlessly; mostly through existing SAP solution or SAP Certified software add-on.

When one person is not enough to solve the issue, when a team of 50 from a large corporation cannot give you the right answer, TJC step in and solve it for you.

This is our daily mission.

We are not satisfied with just working for the largest IT company or pretending to save the world: We want to make your business easier to run.

What's driving our passion is not what you do or what we do, it's how successful we get in doing it.

Mr. Thierry JULIEN  
Founder and CEO



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**Our Why**

**Our Specialist Services**

**Our Focus Areas**



## Our Why

It's all about **RELATIONSHIPS**. Once we take you on as our customer, we go all the way to achieve your objectives.

We treat your business like it is ours, point out blind spots, and recommend a solution that is the right fit for both your business and IT teams.

We take a non-silo view and scan your whole system landscape including understanding both your business and IT strategies. We take on the views from both sides of the table: business and IT, to provide a strategy that is holistic.

We make sure you get a long term value-add to your entire business process.

We are always forward-thinking even if we deal with past and old data. We know that your data is powerful and critical for the future especially in the instances of tax audit (regular or on demand), mergers and acquisition, or business divestment.

We work with you to optimize your systems and augment the value of Your data, Your way.

**Because your data matters.**



# Our Specialist Services

At TJC Group, everyone is a specialist; possessing deep vertical experience in SAP functions. Each of our senior consultants has come from various enterprise industries and professional service firms.



## Archiving Specialists

- We have at least 15 years of archiving experience for each of our specialists.
- We can focus on one system (CRM, ERP, SRM, BW...), or the complete system landscape, and across different geographical locations.
- We consider both your business and IT strategies.
- We provide a strategy that aligns with your IT plan.
- We implement automation software so you and your team can gain the same benefits post-project.
- We can reassure your business users on the archiving benefits and gain their support.



## Project Specialists

- We are goal-obsessed and pledge to meet them.
- We agree the time frame and budget with you and we stick with it.
- We are agile.
  - Lean and flexible
  - Work around for less disruption to your routine
  - Align project phases to your business and IT plan
- We integrate ourselves in all the working streams relevant to your project.
  - Proactive stance to prevent potential irregularities
  - Respond quicker to any business or technical concerns

They then decided to join a smaller, customer-oriented company working on high-value solution within a niche market.



### Business Process Outsourcing (BPO) Specialists

- We offer ongoing 'after care' service for you to maintain the ROI gained from the project.
- We supervise, audit, and regularly improve your archiving process post-project.
- We alert you of any potential issues at the same time providing you with recommended solutions.
- We do all of this remotely with minimal distraction to your team.



### Software Specialists

- We develop SAP Certified Add-Ons to simplify and accelerate your process.
- We publish the software that can be fully integrated into your SAP system.
- We aim for accessibility, security, and system stability.
- We are authors and editors for simple or complex customization requests or programs.
- We write small programs to address archiving and ILM in non-standard SAP systems.

## Our Specialist Services

Business Process Automation fully integrated into your SAP system. Our growing software suite includes the following:



### ASC

**Archiving Sessions Cockpit**

Automate the full archiving process.

ASC  
by TJC-software  
SAP Certified  
Powered by SAP NetWeaver



### AEC

**Audit Extraction Cockpit**

Securely extract the right data at anytime (online or archived).

AEC  
by TJC-software  
SAP Certified  
Powered by SAP NetWeaver



### DSC

**DaRT Sessions Cockpit**

Ensure your DaRT runs are before the archiving process.

DSC  
by TJC-software  
SAP Certified  
Powered by SAP NetWeaver



### RAC

**Report Automation Cockpit**

Generate volumes of report quicker and with less errors.

RAC  
by TJC-software  
SAP Certified  
Powered by SAP NetWeaver



### FEC

**Fichier des Écritures Comptables**

Extract files specific to the French electronic accounting journal for tax audit.

FEC



### SAF-T

**Standard Audit File for Tax**

Country-specific SAF-T file extracted for your country compliance or the OECD recommendation.

SAF-T

# Our Focus Areas

The core of our business is SAP archiving: data, document, fiscal.



We have been honing this craft for over 20 years and completed over 400 projects.

We know that this core function is key to the success of these enterprise system events:

- SAP ILM
- SAP archiving
- Data volume reduction
- Data volume management
- SAP S/4 HANA pre-migration
- SAP S/4 HANA Data Aging and Archiving
- Any SAP system migration or upgrade
- Legacy systems decommissioning
- Tax Audit Readiness
- SAF-T compliance preparation
- GDPR compliance within data deletion and legal retention holds

Whichever area or event you are at, we always start with a fact-finding task called TJC Expertise.

A **TJC Expertise** is a detailed assessment that includes the analysis of your system/s, interviewing both technical and functional leaders, and widening the scope to include local country regulations and compliance requirements. A global recommendation of the best suitable solution for your project will then be presented to you.

We go the extra mile.

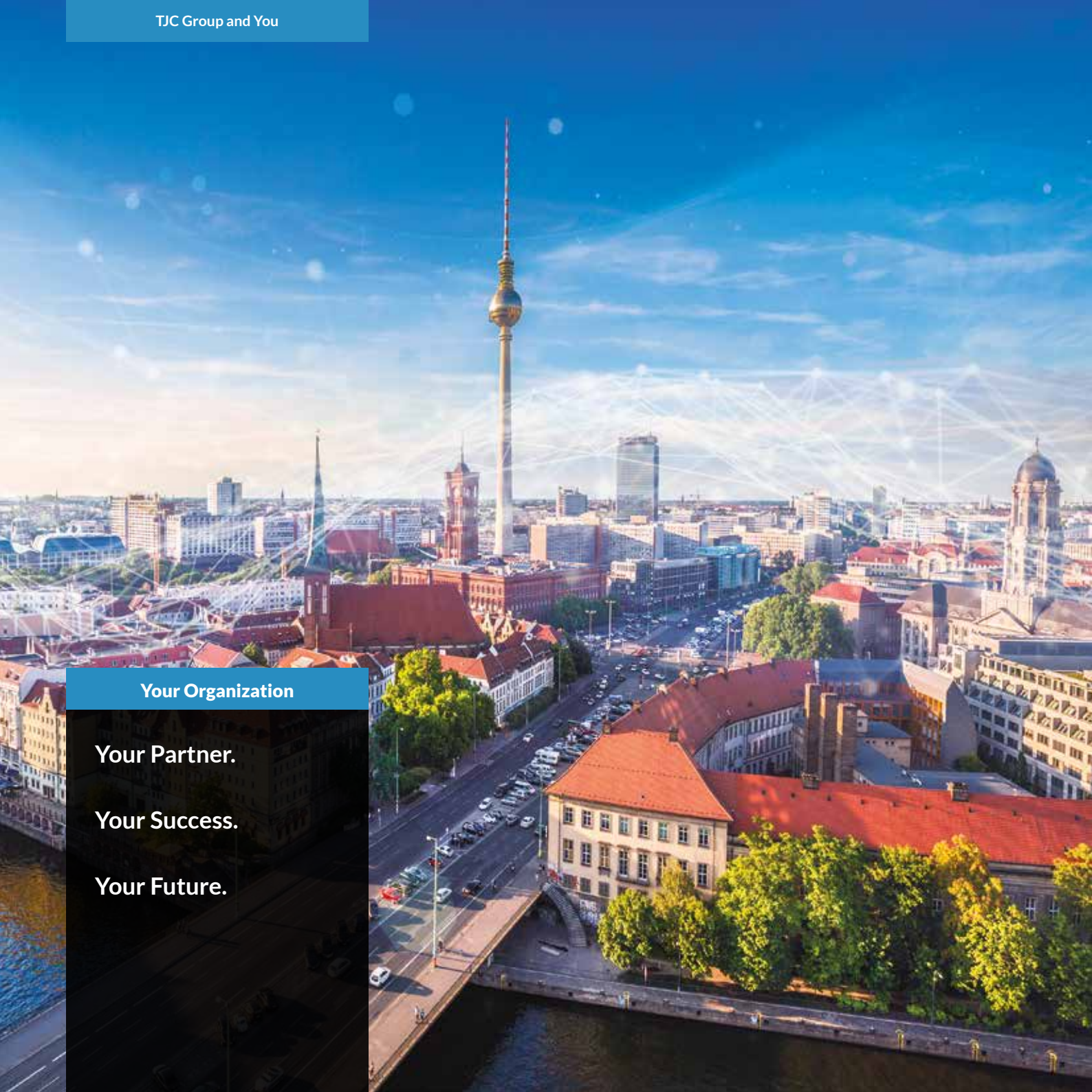
We take further steps to ensure you have consistent data for future tax audit requests (also known as fiscal/tax archiving or fiscal/tax data extraction).

**Your Organization**

**Your Partner.**

**Your Success.**

**Your Future.**



# Your Partner

We work closely with your team.

Your business.

Your enterprise system.

Your data.

You own it.

We share our skills and experience to help you make the right decisions for your archiving strategy that fits your business and current system status.

We save you time and resources so you hit your timeline and budget goals.

We just take the load off from you so you can focus on running your system and running your business well.

*"During the project, TJC has provided accurate skills in terms of archiving, and has transferred these skills to our internal admin team. We are now autonomous to treat new archiving objects in the future and to use ASC as the product is easy to set up and to maintain."*

- Jean Luc MONTROBERT, CIO





## Your Success

We align with your strategy so you can achieve your technical and financial goals.

Your technical team.  
Your financial team.  
Your business strategy.

Your goals.

We always choose to make sure our customers accomplish their goals.

It's part of our working ethos to work on a project from start to completion within the agreed timeframe and budget.

We also transfer our skills over to your internal team or provide regular remote-assistance so you can continue to maintain the ROI from the archiving project.

It's even more motivation for us to see you achieve long-term success.

*"Due to this success, we did not hesitate to ask TJC to guarantee the recurrent archiving processes and support this by a BPO contract. Today, TJC ensures the recurrent processes and also archiving support on demand. Since the beginning of this functional mode, no problem has appeared. Deadlines are met and requests met."*

- Manuel HUSER, Head of Application Management

# Your Future

We deliver you confidence to meet your tax audit responsibilities.

Your data integrity.  
Your enterprise status.  
Your business advantage.

Your growth.

We deal with past data but we know these are key to your future.

We ensure data consistency.

So when we deal with your data, we handle it so you can be confident in meeting your tax audit and any data regulation compliance in the future.

We also give you back the control so you can establish your longevity.

*"TJC allowed us to mitigate the risks and costs of maintaining an obsolete system while staying compliant with tax regulations."*

- Frank ZECCHIN, Solution Architect





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